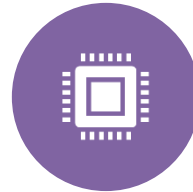




first step:
coordinate rollout
plan with regional
department;
contact AM/office



second step:
identify
preparatory
measures &
procurements,
agree on schedule
& contact in office,
inform &
terminate contract
of IT service
provider



third step:
buy hardware,
prepare data
migration, get
static IP address,
faster internet
connection, clarify
VPN policy etc.
(supported by
regional IT
administrator)



fourth step:
determine all
necessary
preparatory
measures/
procurements
have been
completed;
confirm final
rollout date &
travel plan



fifth step:
regional IT
administrator
travels to the
office for on-site
technical
conversion
(approx. one
week)

Rollout: how does it work?

Tunisia, Egypt, Madagascar
[pilots, late 2019]

Benin, Côte d'Ivoire, Algeria, Cameroon,
Lebanon, Syria
[starting early 2020]

Turkey, Morocco, Jordan, Mali, Senegal [2021]

Sudan, Yemen
[2021, need special solution]

Planning Rollout MENA & francoph. Africa
Support cluster Tunis

South Africa, Tanzania
[pilots, late 2019]



Ethiopia, Kenya, Uganda, Ghana, Israel,
Mozambique, Namibia, Palestine
[starting early 2020]

Botswana, Nigeria, Zambia, Zimbabwe [2021]

Ruanda [2021, needs special solution]

Planning Rollout Africa (with Israel & Palestine)
Support cluster Johannesburg

Indonesia, Philippines
[pilots, late 2019]


Singapore, Korea, Thailand, India, Kyrgyzstan,
Kazakhstan [starting early 2020]

Bangladesh, Japan, Myanmar, Nepal,
Uzbekistan, Vietnam, Pakistan [2021]

Mongolia, China, Afghanistan
[2021, need special solution]

Planning Rollout Asia
Support cluster Singapore

Colombia, Peru
[pilots, late 2019]



Chile, Mexico, Uruguay, Bolivia, Brazil, USA,
Ecuador [starting early 2020]

Costa Rica, El Salvador, Nicaragua, Panama,
Guatemala, Honduras, Argentina, Venezuela,
Dominican Republic [2021]

Planning Rollout Americas
Support cluster Santiago

Albania, Belgium, Poland
[pilots, early 2020]

Austria, Serbia, Bulgaria, Czech Republic, Slovakia,
Romania, Moldova, Spain, Bosnia & Herzegovina,
Croatia, Latvia, Estonia, Lithuania, Switzerland, Hungary,
UK, France [2020]

Georgia, Armenia, Ukraine, Kosovo, North
Macedonia, Sweden, Cyprus, Greece, Italy,
Portugal [2021]

Russia
[2021, needs special solution]



Note*:

The rollout for Europe
can only be started
once the support
position has been
filled.

Planning Rollout Europe
Support cluster Berlin/Bonn*