

# BIG Guen journey

Developing a Scaling Up Framework for Green Livelihood Initiatives



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> Shailendra Singh Bisht Gururaja Budhya Mandvi Kulshreshtha Sachin Kumar Sandeep Kumar



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Published by Friedrich-Ebert-Stiftung India Office K-70B, Hauz Khas Enclave New Delhi – 110016 Tel: 91 (11) 26561361-64 Email: info@fes-india.org URL: fes-india.org

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### Acknowledgements

We would like to thank Marc Saxer, Resident Representative, Dr Felix Schmidt, former Resident Representative and Damyanty Sridharan, Senior Advisor, Women's Empowerment and Gender Equality, at Friedrich-Ebert-Stiftung (FES) India for timely reviews and participating in various consultations. We are also grateful for the insights that emerged from Friedrich-Ebert-Stiftung's climate change project. The staff at FES, New Delhi, gets our heartfelt gratitude for arranging for all the travel, accommodation and hundreds of smaller details for the various consultations and for bearing with our work on weekends at the office premises. Those cups of coffee and snacks helped us gain a few extra pounds over the last two years.

Various experts in green livelihoods helped us on our long and eventful journey. Padma Shri Dr Anil Joshi, Carmo Noronha, Dr K V Raju, Dr N Sridharan, Dr Sharada Nayak, Dr Vijay Mahajan, Dr Arun Chandan, Dr Shylajan, Dr Praveen Srivatsava, Jojo Mathew George, Dr Ravi Jain and Dr Glenn Christo provided us valuable inputs at various stages of the project. Our regional and national consultation would not have been possible without the support of our Big Green volunteer organisers across India. Manuj Sharma and Amit Mehta at Dharamshala; Santosh Oraon at Ranchi; Dr Shiv Kumar and Sabitha Bhojan at Coimbatore; Dr Kitboklang Nongrum at Shillong; Nishant Mate at Nagpur; and Niranjan Sharma and Ashwini Paliwal at Udaipur helped us in ensuring participation of green livelihood organisations, accessible venues, and flawless hospitality. Vice Chancellor Dr J Mahender Reddy, Deputy Director, Dr Venkata Seshaiah Sakalya, Marketing and Strategy Area Coordinator, Dr Venu Gopal Rao, faculty members, administrative staff and student volunteers of Prakriti Club of ICFAI Business School (IBS), Hyderabad deserve special mention for making our Big Green National Consultation (BGNC) a great success.

We would like to thank our intern Divya Bisht who coordinated our initial literature search and Green

Livelihood Initiatives (GLI) identification. Harneet Singh Bhatia has been a constant companion and has singlehandedly put together the entire visual journey through a series of picture collages and a video documentary. Priya Roy has helped us in analysing the interviews and focus group discussions.

Our sincere thanks to Jagdamba Prasad Maithani and Rajeev Rustagi for helping us in project design and reaching out to green champions.

*Gururaja* would like to thank all the experienced stakeholders for enriching his knowledge and the Big Green team for being caring companions throughout the process.

**Mandvi** would like to thank her mother, Kirti Kulshreshtha and husband, Sushant Pandey for their unquestionable support all through the Big Green journey. She would like to personally thank Damyanty Sridharan for being a wonderful mentor and providing creative space. She loved shopping for original organic goods during the field visits and remains grateful to green champions for sharing invaluable indigenous wisdom on improving one's mental and physical health.

**Sachin** would like to thank his wife, Pratibha and sons, Shashwat and Sankalp for bearing with his long trips away and letting him spoil their Sundays. He would like to acknowledge the support of his college principal, Shri Mohinder Chaudhary, who encouraged him at every juncture.

**Sandeep** would like to thank his wife Jyoti and daughters Koushaki and Aitareya.

**Shailendra** would like to thank his wife Archana and daughter Aru for indulging him by listening to his green champion stories.

Shailendra Singh Bisht Gururaja Budhya Mandvi Kulshreshtha Sachin Kumar Sandeep Kumar

## **Abbreviations and acronyms**

AAGAAS	Alaknanda Ghaati Shilpi Federation
BGRC	Big Green Regional Consultation
BGNC	Big Green National Consultation
BGMC	Big Green Multi-stakeholder Consultation
BGTW	Big Green Training Workshop
CRLI	Climate Resilient Livelihood Indices
CSR	Corporate Social Responsibility
DRISC	Disaster-proof, Rules and Regulations, Infrastructure, Supporting Institutions and Competitivescape
FES	Friedrich-Ebert-Stiftung
FES-YLTT	FES Young Leaders Think Tank
GDP	Gross Domestic Product
GEP	Gross Environment Product
GLI	Green Livelihood Initiatives
HESCO	Himalayan Environmental Studies and Conservation Organisation
IBS	ICFAI Business School
IFHE	ICFAI Foundation for Higher Education
IT	Information Technology
NABARD	National Bank for Agriculture and Rural Development
NGOs	Non-governmental Organisations
PRI	Panchayati Raj Institution
SOJE	Social Justice and Equity



#### A tale of two oxymorons: 'Green Livelihood' and 'Big Green'

Climate change issues score very high on the development agenda. For a developing country like India, it is not only about environment protection but also about addressing growing aspirations of its young and burgeoning population. Adverse effects of climate change have been compounded by poor livelihood planning and non-participatory governance structures. India needs to create quality jobs at an unparalleled rate if it wants to transform from a middle to high income country. In this regard, urban and rural livelihood missions initiated and implemented by the state (like the National Urban Livelihood Mission or the National Rural Livelihood Mission) become an economic necessity. At the same time, it is equally important that livelihood initiatives remain green and are climate resilient.

In spite of recent global environmental consciousness, it is observed that there are conflicting approaches towards ecology and the economy. Traditionally, as well, environment and livelihood are seen as competing forces. Relying on conventional ways of employment generation at the cost of excessive and indiscriminate exploitation of natural resources is unsustainable and may turn out to be self-defeating. Though there have been sporadic Green Livelihood Initiatives which combine environment and livelihood in a sustainable manner, the size of these interventions and their impact have been limited, where impact is calculated in terms of number of lives who directly benefit. Such initiatives are highly localised and fragmented. Driven by specific individuals, these initiatives largely remain unacknowledged. Even where the balance between ecology and the economy seems to have been achieved, it is often at the expense of opportunities for disadvantaged sections of society whether they are producers or consumers. While extant literature on livelihoods, document the necessity and sustainability of such efforts, there is not much evidence of successful

replication of success stories beyond the immediate neighbourhood. Such initiatives either wind up after the project cycle or at best, remain a local success story.

The need of the hour is to bring these small and limited green initiatives to the centre of developmental discourse. However, this is not easy and needs an effective alignment of all stakeholders – government, non-governmental organisations (NGOs), the public sector, the private sector and civil society. Once this happens it could enunciate a new approach to sustainable development. Finding the right balance between ecology, economy and equity is crucial for achieving social democratic ideals in any country. The idea of responsible consumption and distributive justice is at the core of social justice.

Scaling up green livelihoods is central to any framework of sustainable development. Firstly, the success of these initiatives is directly linked to the increase in household income, as well as improvement in quality of life, of the individual as well as the community. These initiatives practically aim "To reach the greatest possible number of poor people, and to motivate and empower the greatest number of communities to take control of their own lives" (Gillespie, 2004)<sup>1</sup>. Secondly, it sensitises the market to endorse green products and services, without charging a premium for their exclusive nature. It transforms the notion of limited luxury into a mass aspiration that is liveable. Thirdly, and most importantly, the economic contribution of these small and medium enterprises is acknowledged not only at the local level, but gets included in the overall growth and gross domestic product (GDP) thereby affecting the political economy of the country. As a result, scaling up gives more visibility, voice and negotiating power to thousands

Gillespie S. (2004).Scaling up community driven development: a synthesis of experience. Food Consumption and Nutrition Division Working paper no. 181.Washington, DC: International Food Policy Research Institute.

of GLI practitioners to advocate for socially just and inclusive development policies.

#### **Big Green**

The FES Working Group on Climate Change (under the International Department on Sustainability) has the broad objective of shaping climate policy in a socially just way. FES offices across the world have initiated activities and discussions leading towards sustainable and innovative green economies.

The FES India Big Green initiative intends to inform development and livelihoods practitioners about a framework which can help bring scale to local initiatives to address and mitigate effects of climate change. The process entails long-term interventions, proactive planning and optimal use of available resources. This would help maintain a balance between aspirations and resources, and resume focus on the core concern of community driven development initiatives. This would be accomplished at two levels: a) familiarising green champions who are implementing Green Livelihood Initiatives across India, with best practices as enunciated in the scaling up framework; and b) engaging with policy shapers to influence livelihood and environmental initiatives.

#### The process and the reach

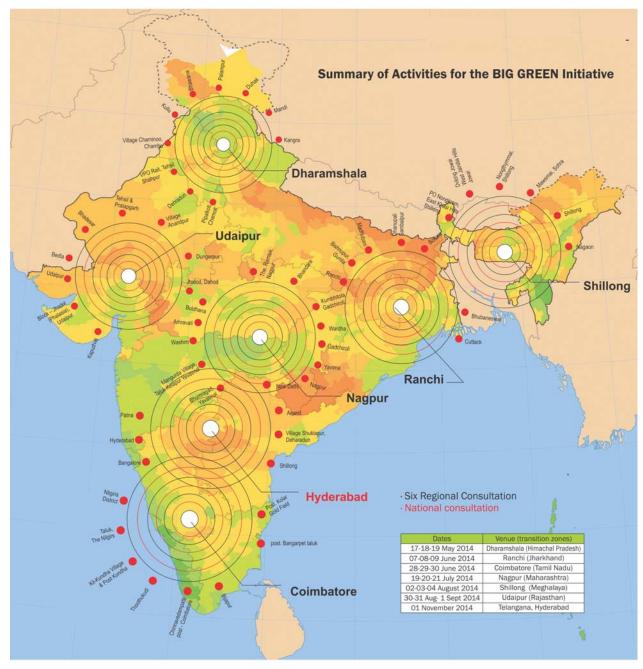
As the initial step, existing Green Livelihood Initiatives across different physiographic regions in India were documented and analysed. This was done through literature survey, internet based research, focus group discussions and preliminary field visits. The organisations were selected based on the following parameters:

- working on environment issues with a livelihood focus or on livelihoods with an environment focus;
- operational for more than three years, and running a green livelihood project for at least one; and
- have a natural resource management component with a strong role of the community.

As part of a stage-wise consultative process, regional consultations were held in six diverse locations with over 90 green livelihood practitioners and organisations. These locations were chosen based on their physiographic uniqueness, as livelihoods are significantly dependent on terrain, climate and vegetation in a given region. Each consultation took place at the centre of a physiographic division, or in the transition zone of two or more physiographic regions. The chosen physiographic regions were northern hills, peninsular plateau, coastal, plains, deserts and the north-east in India. The participating organisations came from within a 100-150 km radius of the city where consultations were held, covering the length and breadth of India. The map on the opposite page shows the detailed outreach (Figure 1). The participants represented NGOs, cooperatives, self-help groups, government agencies and private enterprises. Although most of them had their focus interventions on green livelihoods agro or forest based - many had diversified intervention projects going up the value chain.

In the next stage, the results and analysis from these regional consultations were shared with experts at a national consultation held in Hyderabad. The idea was to validate the findings from regional consultations, and augment them with expert comments. Well known national level activists, researchers, economists, urban planners, livelihood experts, government officials, international action research institutes and management gurus reviewed the analysis, and presented their own reflections and experiences related to the issue. Likewise, in the multi-stakeholder consultation that was organised a year later in New Delhi, the final product a 'Framework for Scaling Up' - was shared with similar subject experts and stalwarts from the livelihood sector. GLI practitioners got an opportunity to discuss their organisational vision and scale up plans with these experts.

This was followed by two training workshops wherein 30 organisations got hands-on training on assessment of their on-going projects, and how to scale up these using the Big Green framework. With help of meticulously planned, interactive worksheets and inputs from the Big Green team on creating economically as well as ecologically viable and socially just livelihood models, the participants could envision their own project models at the end of these training sessions. These participants were also seen as multipliers, who would communicate the same to fellow practitioners in their region and ensure implementation of green methods for betterment of the larger community.





Within the two-year span of this project, we have been able to convene and engage with as many as 100 green livelihood organisations and over 1,000 beneficiaries. Alongside, this whole process had brought together over 200 plus GLI practitioners, livelihood experts, academicians, social sector experts, researchers, government officials, private sector companies and corporate social responsibility (CSR) initiatives under one roof. The process provided a platform for stimulating exchange of ideas and conceptual understanding related to green livelihoods and a green economy, an exercise which usually gets ignored in the day to day running of organisations. The process has generated a rich data bank of human resources and a vast pool of knowledge on this issue. Many partnerships have been formed, informal networks created, to continue this exchange and leverage the energy from multiple sources.

This report attempts to sum up the Big Green journey over nearly two years since its inception. It captures a summary of six regional consultations, two national multi-stakeholder consultations and two training programmes on the Big Green scaling-up framework for livelihood practitioners. The final part of the report gives an abridged version of the Big Green framework.

## Big Green Regional Consultations May-August, 2014

The very first stage of the Big Green project was to understand green livelihoods from close quarters. Therefore, six regional consultations were organised to get a first-hand experience on GLIs. The regional consultations were held between May-August 2014 beginning at Dharamshala (Himachal Pradesh) and followed at Ranchi (Jharkhand), Coimbatore (Tamil Nadu), Nagpur (Maharashtra), Shillong (Meghalaya) and Udaipur (Rajasthan).

The regional consultations followed a five-step approach. In the beginning, to set the stage, the participants were asked to talk about what the word 'green' meant to them. Later, through the fish bowl exercise, key questions and concerns related to the issue were highlighted. This was followed by focus group discussions where participants shared their experiences related to scaling up of their initiative. In the penultimate stage, interviews were conducted with select participants where their Green Livelihood Initiatives were discussed in detail.

At the end of each consultation, field visits were organised to facilitate a deeper understanding of select livelihood initiatives. This exercise presented an opportunity to closely look at different aspects of green products and services.At the same time, interactions with beneficiaries provided significant inputs for the development of the framework. The image given below shows the process flowchart used during the regional consultation for arriving at specificities related to Green Livelihoods (Figure 2).

In these consultations, we interacted with 129 green champions representing 89 organisations, through 15 focus group discussions, had 31 in-depth interviews and conducted 17 field visits.

The following pages sum up key takeaways from each consultation (Figures 2-8).







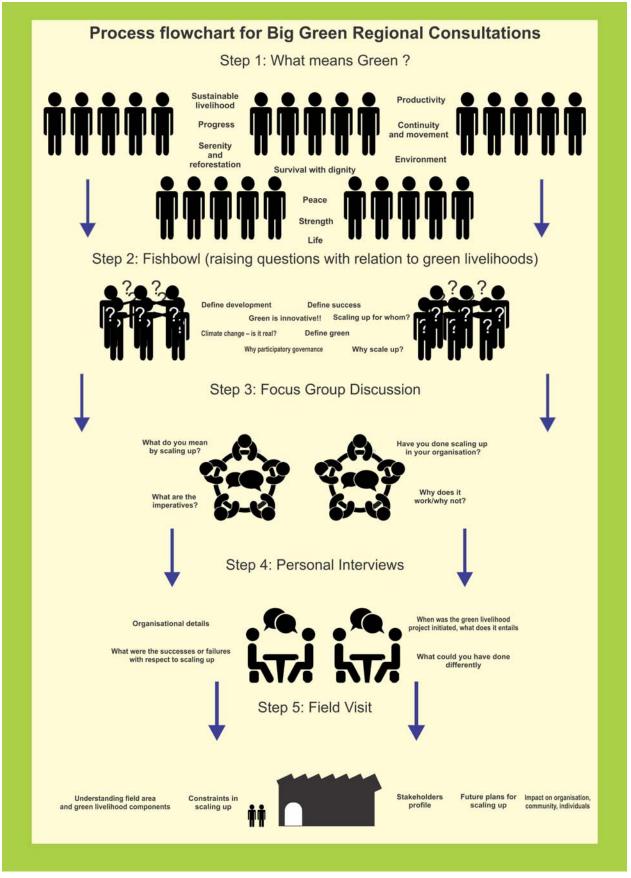


Figure 2: Process flowchart for Big Green Regional Consultations







Figure 3: Big Green Regional Consultation - Dharmashala



"If participatory governance does not happen, we'll have red development instead of green development."

"Scaling is a cultural issue, not just infrastructure."

#### KEY CHALLENGES

TRADITIONAL LIVELIHOODS SEEN NON-ATTRACTIVE BENEFICIARIES DON'T OWN UP THE PROCESS RIGID ORGANISATIONAL STRUCTURE DIFFERENT STATES, **DIFFERENT LAWS** (EG. NTFP) NO ENABLING SUPPORT AGENCY LACK OF INTERNAL EXPERTISE

WHAT IS GREEN? LAND, WATER, FOREST LIFE, STRENGTH & LIVELIHOOD CONFLICT BETWEEN GREEN & GREY SAFE ZONES CONTINUITY & MOVEMENT

Voices from the Grassroots

JUNE 07-09, 2014

**12 ORGANISATIONS** 

15 PARTICIPANTS

02 FOCUSSED GROUP DISCUSSIONS

**03 FIELD VISITS** 

**07 IN-DEPTH INTERVIEWS** 

## WHAT IS SCALING UP?

Increase in number of beneficiaries & area of work Increase in activities & output To reach the unreached

Influencing policy as a pressure group Increasing organizational capacities

Economic efficiency, increase in per capita profit

Going beyond specified targets in the form of achieving unintended, intangible outcomes "Too much democracy

"Successful GLI

is seen, felt; and others

want to learn from it."

is not good, some decisions are to be taken by experienced officials."

> LEVERAGING GOVT. FUNDING

LEGAL FRAMEWORK

PARTNERING WITH INTERNATIONAL DONORS JH B

SOCIAL MEDIA FOR CAMPAIGNING & AWARENESS

MOBILE PHONES FOR SENDING MESSAGES

BENEFICIARIES AT THE EARLY STAGE WOULD BE CHANGE-AGENTS FOR NEXT STAGES

**KEY ENABLERS** 

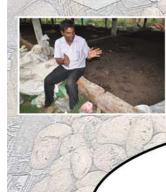








Figure 4: Big Green Regional Consultation - Ranchi



## Voices from the Grassroots COMBATORE JUNE 28-30, 2014

"Urban population needs to become more aware. They need to get out of the mindset of green as luxury."

"In green living, being process driven is both means and the end."

#### **KEY CHALLENGES**

MORE BUSINESS FOCUS, LESS SOCIAL MORE USAGE OF NATURAL RESOURCES **BY OUTSIDERS** CONFLICTS DUE TO PARTICIPATIVE FUNCTIONING **OF NGOs** LACK OF TECHNOLOGY EXTREME EVENTS NOT FACTORED IN DONOR DRIVEN PRIORITIES ONE MAN SHOW

09 ORGANISATIONS 09 PARTICIPANTS 02 FOCUSSED GROUP DISCUSSIONS 07 IN-DEPTH INTERVIEWS 03 FIELD VISITS

### WHAT IS GREEN?

MANGROVES EDUCATION FOR SUSTAINABLE LIVING KALAMKARI FABRIC PRODUCTIVITY SERENITY & REFORESTATION SERVING EVERYONE ORGANICALLY

### WHAT IS SCALING UP?

Increase in membership base, catchment, production, procurement, employment days, product portfolio. Horizontal scaling up: increase in number of people (doing same work) Vertical scaling up: same number of people but increase in number of interventions Using beyond the usage - recycling. Replication of successful models Rights of access for indigenous people but not limiting to them. Reach a level of secured mutual guarantee. "Spreading stakes minimizes the risk."

"Displacement of tribals is the key reason for ecological imbalance."

"Local is good notion should be spread."

> INDIGENOUS KNOWLEDGE

SYSTEMS & PROTOCOLS MUST EMERGE FROM CULTURE

> KNOWLEDGE MANAGEMENT

FLEXIBLE ORGANIZATIONAL STRUCTURE

> FOLLOW UP & ASSESSMENT

FAVORABLE PRICING POLICY

GOVT. MONITORING OF STANDARDS

**KEY ENABLERS** 



Figure 5 :Big Green Regional Consultation - Coimbatore

Framework for Bringing Scale to Green Livelihood Initiatives



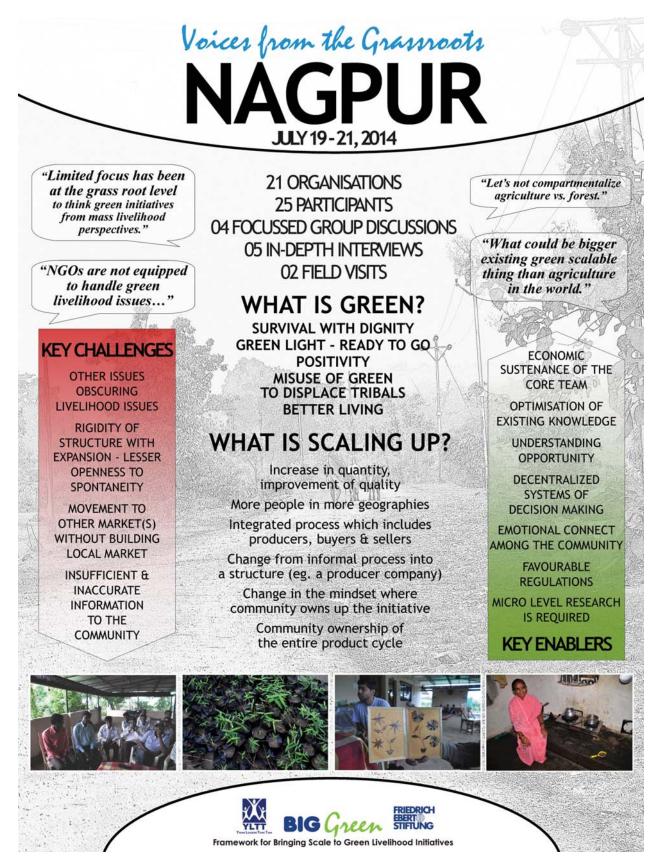


Figure 6: Big Green Regional Consultation - Nagpur







Figure 8 : Big Green Regional Consultation - Udaipur



## Big Green National Consultation 01 November 2014

The learnings from six regional consultations was put together in the form of a draft framework for scaling up GLIs. A national consultation was organised at the end of the year with the objective of sharing the draft framework by providing a platform for dialogue between academicians, livelihood practitioners and policy makers. The consultation was held in association with IBS, Hyderabad.

The consultation was attended by livelihood practitioners representing NGOs, Panchayati Raj Institutions representatives (PRIs), state and district level authorities, CSR funding organisations, transnational and national organisations, policy makers, the media, professionals, and faculty and students of IBS, Hyderabad.

In his welcome address, Prof J Mahender Reddy, Vice Chancellor, ICFAI Foundation for Higher Education (IFHE) stressed the need to balance employment led growth and environmental conservation which has always been a challenge for the political economy. With the demographic dividend and an aspirational population, the ability to achieve this balance has



wavered in different geographies and has led to socioeconomic turmoil. He concluded by highlighting the urgent need to ensure environment conservation and livelihood generation through participatory governance.

The chair of the inaugural session, Dr Anil Prakash Joshi, Padma Shri awardee, founder of Himalayan Environmental Studies and Conservation Organisation (HESCO) spoke on 'Green Drive, Ecology and Economy'. In his presentation, Dr Joshi asserted that "ecology is stable





economy" and suggested that the government should consider gross environment product rather than GDP.

Prof. KV Raju, Director, Development Management Institute, Patna, delivered his keynote address on 'Scaling Up Green Livelihood Initiatives'. Highlighting intertwined complexities of ecology, economy and equity, Prof Raju introduced the Climate Resilient Livelihood Indices (CRLI) framework. The conceptual framework represents the dynamics of climate-humanenvironment interactions

A series of four thematic sessions, based on enablers as enunciated in the draft framework, followed the inaugural session. The enablers were: 1) information technology (IT) function and infrastructure; 2) human



resources and leadership; 3) markets and regulations; and 4) finance. In each parallel session, panel members included a Big Green team member, a senior academic researcher, a representative from each regional consultation and a theme-expert-cum-practitioner. During the four thematic sessions, experts deliberated on the above mentioned enablers which facilitate different stages of the scaling up process.

#### **Key findings**

#### I. IT function and infrastructure

The relevance of the IT function and IT infrastructure is unquestionable, not only for scaling up a project but also for its sustainability.



However, maintenance of technology at the local level would be very important for it to be an effective enabler.

 A greener perspective and use of technology should not stand opposite each other.

#### 2. Human resource and leadership

- A leader should have vision, a clear sense of purpose and must act as a facilitator.
- Attracting and retaining the right talent remains the biggest challenge for the development sector. Thus, the ultimate beneficiary (such as a farmer) must be groomed for a leadership role.



#### 3. Market and regulations

- Markets must avoid exploitation in the absence of clear regulations and multiple taxation systems of different states.
- It is important to organise green livelihood initiatives, and make them aware of market regulations and quality standards.





 GLI practitioners also need to be trained in sustainable harvesting techniques.

#### 4. Finance

- The panel's consensus was that grants should never be the ONLY option for funding scale up processes.
- In the initial phase of Green Livelihood Initiatives, financial matters are ignored. It is important to train practitioners and teach them the basics of financial management and hire professional in the process of scaling up.



In his valedictory address, Dr N Sridharan cautioned participants. He asked: "while green can sustain people and their livelihoods, can people and their livelihood sustain green"? He also asked practitioners that it is not just about green, it is about the rainbow colors of our ecosystem - not just green forests, but blue rivers, earth, water resources and so on.



### **Big Green Multi-stakeholder Consultation**

Key lessons and insights got incorporated in to the draft framework. A multi-stakeholder consultation was organised at India International Centre, New Delhi to firm up the revised framework for scaling up GLIs. It also aimed at engaging policy shapers who are active in the sectoral interface of environment and livelihoods. It was attended by GLI practitioners from civil society organisations; government agencies; corporate foundations; representatives from PRIs; state level and district level authorities, funding organisations, transnational and national organisations.

The key note address was delivered by Vijay Mahajan, a renowned livelihood expert, on Socially and Ecologically Sustainable - Innovative Green Economy. In his address, Vijay Mahajan highlighted that the collective wellbeing of society is overburdened by the profitability of economic activities, resulting in utter neglect of socialenvironmental concerns. He urged an "intellectual reframing" by revisiting theoretical foundations of economics, notions of development and growth, and accounting practices. Pointing out that the cost of not going green is "too much"; he informed that not even I per cent of total bank credit goes to the real beneficiaries - the poor. It is important to bring capital to the green economy. At the same time, he warns, merely bringing finance to green initiatives will not deliver goods without proper legislative support and institutional infrastructure. He finally urged cultivating an eco-friendly lifestyle as the first step towards developing an innovative green economy.

The key note address was followed by another presentation entitled 'Don't miss the green growth bus' by Marc Saxer, Resident Representative, FES India. He pointed out that due to a number of changes in recent times, political and corporate perceptions towards adoption of and commitment to a green economy are changing. Gradual exit from the carbon economy is in the offing in many countries, including Germany. In India, it has become fashionable to dismiss the green growth agenda as a western fad. This may prove to be a



dangerous misconception which could seriously impede India's developmental path which is all set to gain from demographic dividend. Stuck in the fossil regime, volatile commodity markets, geopolitical risks and insufficient energy efficiency are bound to become a major liability to sustainable development in India. All of this means that the window of opportunity for export-led manufacturing growth is closing, turning industrialisation into a gigantic race against time. If India hopes to prevail in this race, it must not miss the "green growth bus".

Marc's presentation was followed by a short documentary which attempted to capture the journey of the Big Green project. Now, it was time to share the draft framework for scaling up GLIs. In his presentation, Shailendra Singh Bisht summed up key components of the GLI ecosystem and enablers. The key assertions presented by him became the basis for the following panel discussion.

In the first panel discussion on supply and demand dynamics, it was observed that supply fails to meet the current demand at an affordable price. However, as one of the panellists noted, other than affordability and availability there are also issues related to authenticity and packaging. It was suggested that authenticity can be achieved by organic certification, honest communication from the producer, and eco labelling. It was noted that most constraints related to GLIs come from the supply side primarily due to limited carrying



capacity and seasonality of natural resources. On the demand side, penetration of green products into local and regional markets, and sustainability of demand remain core challenges. Access to raw material, fair pricing and benefit sharing were some of the other issues which were discussed by the panel.

The second panel discussion focused on issues related to the ecosystem for GLIs. During BGRCs it was noted



that the ecosystem can be facilitative as well as inhibitive. The panel observed that proper analysis of the ecosystem is not undertaken before initiation of GLIs primarily due to lack of awareness. At the same time, there are a number of financial, legal, administrative bottlenecks in the ecosystem which make it difficult for GLIs to stay profitable. As an example of lack of government support for green products, it was cited that there is no minimum support price for a number of organic products. Financial institutions have been found to be discriminatory and bureaucratic. Lack of proper networks and linkages are also hampering sustenance of GLIs. In an ecosystem, which is dominated by wholesalers and big traders and where information asymmetry is rampant, securing a fair deal for the marginalised becomes a real challenge. On top of it, the burden of environment protection also falls on the poor. In a context where taxation regimes and legal systems are anti-GLI, fundamental reforms are needed in order to make the ecosystem conducive for these initiatives.

The third and final panel discussed issues related to enablers that help create and sustain this ecosystem. The enablers help in leveraging the ecosystem and are a bridging mechanism between supply and demand sides. It was emphasised that three sectors - social, political and corporate must converge to scale up GLIs. Panellists also urged livelihood practitioners to create a balance among the paradigms of green, livelihood and development. The capacity of indigenous people to innovate is generally ignored or being inadequately leveraged. In order to reach global markets, local markets are being ignored. Grassroots collectives must be supported to act as one of the key enablers in the context of GLIs.

Sabina Dewan shared the experiences of Just Job Network in the area of climate change and green jobs. She lamented that in the absence of poor databases related to climate change, it becomes difficult to







negotiate with policy makers. In the context of climate change induced migration, protection of livelihoods assumes prime significance. Referring to a study, she also highlighted the immense potential the renewable sector offers for new jobs. Climate change does not need a specific policy or scheme or mechanism, the government just needs to address and adjust other policies in a way that they respond to climate change.



In her valedictory remarks, Dr Sharada Nayak, a renowned educationist, emphasised the importance of education as an essential prerequisite for any long term successful change - social, economic or environmental. Sharing a number of anecdotes from diverse contexts and geographies, Dr Nayak exhorted the audience to engage in a lifelong learning process in order to ensure that GLIs are scaled up successfully.

## Big Green Training Workshops 10-11 October and 20 - 21 November, 2015

Under Big Green, two training programmes, each for two days, were organised - the first in New Delhi and the second at Kolkata. The first training workshop was attended by 21 participants from 11 organisations largely drawn from the BGRCs at Dharamshala, Nagpur and Udaipur. The second training workshop was attended by 18 individuals representing 10 organisations, drawn from people who contributed in the BGRCs at Ranchi, Shillong and Coimbatore along with a few participants working on green livelihoods at nearby places.

From the six BGRCs, a number of insights had emerged and a series of best practices got documented which resulted in a framework for scaling up GLIs. The training workshop's core objective was to share key insights, best practices and the framework with the green champions. The training workshops aimed at enabling participants to:

- articulate the concept and relevance of Big Green;
- identify an initiative suitable for scale up;
- list and explain components of the conceptual model (demand, supply, ecosystem and enablers); and
- integrate key insights from this model with field experience in order to develop a Big Green plan for their initiatives.

It was hypothesised that the participants would get in to the discipline of 'framework thinking', and at the same time, the framework would get firmed up further, based on their comments and suggestions. It was further expected that the participants would double up as multipliers or trainers and follow up on these trainings in their respective regions.

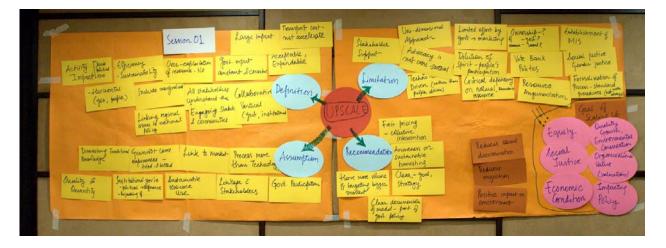
Welcome remarks were followed by the screening of a short documentary which attempted to capture the journey of the Big Green project since its inception to



the development of the framework. In the icebreaking activity, participants drew two images - one showing the pre-training situation and second one showing post training changes. Based on their drawings and the summary of the pre-workshop questionnaires, expectations from this workshop were discussed.

In the first training session, participants were given a summary of eight theoretical formulations of scaling up which they discussed, debated and understood in the context of their own GLIs. They were given a case study of Badrinath Prasad Tokri Karyakram (Badrinath offering basket programme), an initiative of Alaknanda Ghaati Shilpi (AAGAAS) Federation, an Uttarakhand based organisation. Then the facilitators discussed the concept of scaling up in the context of GLIs as understood in the Big Green framework. Participants applied the key insights in the context of the case study





so that the concepts could be understood and internalised properly.

In the next session, the concept of enablers was introduced. It is important to be mindful about enablers before the initiation of the livelihood project so that the ecosystem for GLIs can be successfully leveraged. A set of design and management enablers were discussed which was followed by small group work where the participants attempted to analyse key enablers in the context of the given case study. During the presentation of group work and question-answer session, a number of useful insights emerged related to key enablers.

Day two of the workshop began with a quick recap of the previous day's proceedings and sharing of key learning - both from the individual as well as the organisational point of views. The first session of the day discussed the concept of an ecosystem. The components of an ecosystem, as revealed through BGRCs include: leadership, regulation, policies, capital, technology and human resources. Participants discussed key nuances of these components and through the case study understood the key points. The second session of the day aimed at orienting participants to the dynamics of demand and supply in the context of scaling up GLIs. In order to acquaint them with supply and demand constraints, role-plays were conducted where participants switched roles of a supplier and different types of buyers. They kept making notes of the issues which came up during negotiations which they later presented in the plenary.

In the final session, all the concepts were put together in the form of a framework and participants could see how the constructs of enablers, ecosystem and demand/ supply all come together to form an organic whole: they are parts of one story . In the final group work, participants sat together organisation-wise and on a given template, plotted the specific details related to each component of the framework keeping in view one of the GLIs their organisation was scaling up or was planning to scale up soon. Each organisation presented a scale up plan in detail and got inputs from the facilitators and fellow participants. They took away their draft plan to develop them further in consultation with other stakeholder back home.







In the session of feedback/evaluation, participants were unanimous in acknowledging that it was the first time they received formal input on the idea of scaling up. While they have been involved in the process of scaling up for years, they felt they were now in a better position to deal with the process effectively. They also thanked



the organising team for helping them develop 'framework thinking' and giving an invaluable networking opportunity with similar organisations from whom they got a number of ideas during both formal and informal interaction.

All the consultations that were organised under Big Green provided us with unique experiences. The regional consultations gave us a chance to appreciate green practices and services at their place of execution.We got the opportunity to travel through the length and breadth of the country and meet most inspiring visionaries, observe green livelihoods and develop an understanding of the same. During the national consultations, we interacted with experts who put these experiences in perspective. They helped us design a more nuanced framework.The training workshops were our labs for putting all our learnings together and sharing the knowledge with our green champions.

## Big Green: Framework for bringing Scale to Green Livelihood Initiatives

In this section of the report, we would like to present Big Green framework. This framework is based on insights developed through extensive field work during six BGRCs and intensive deliberations with experts during the BGNC and BGMC. We refined the framework after receiving feedback from green champions during two training workshops.

The impact of any livelihood project can be measured in terms of financial and economic parameters comprising of income, employment and revenue. We would like to recommend that for impact evaluation of any GLI, we must include sustainable use of environment and social Justice and equity (SOJE) including gender justice and empowerment of the marginalised. The 'Big Green Scaling up Framework' has four interdependent components: *demand* and *supply*; *ecosystem*; *opportunity*; *and enablers*. While *demand*, *supply* and *ecosystem* exist in some form in existing literature, we believe that '*enablers*' are the key contributions from the scaling up framework.

#### **Big Green Scaling Up Framework**

Green livelihood is primarily a *supply* side phenomenon. *Supply* is a fundamental limiting factor due to the carrying capacity of natural resources. At the same time, there is no dearth of *demand* for green products and services. In most cases, *supply* fails to match up with *demand*. The *ecosystem* is the given macroeconomic factor condition, which is dynamic in nature. *Enablers* are devices to connect the two sides (*supply* and *demand*): they are a bridging mechanism. *Enablers* would evolve with GLIs moving through different levels of scaling up. They help in understanding and leveraging *ecosystems* and provide the technical know-how. It is hypothesised that a thorough understanding and application of the Big Green Scaling Up Framework would make it easy for GLI practitioners to scale up their interventions.

Figure 9 below enunciates composition of the four components.

- Supply and Demand
- Ecosystem
- \* **Opportunities**
- \* Enablers

We envision these components with the following analogy: demand and supply are two sides of a river. In most cases, the supply side fails to connect with the demand side. The river is the ecosystem which is dynamic

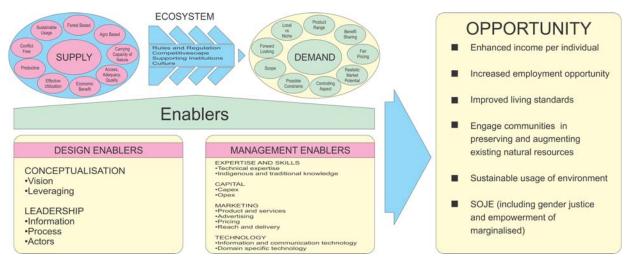


Figure 9: Big Green Scaling Up Framework

in nature. For a GLI the major challenge is creating and sustaining an ecosystem that helps meet demand with supply in a way that would make the initiative scalable. 'Enablers' bridge the two sides (supply and demand): they are a bridging mechanism (Figure 10).

#### I. SUPPLY AND DEMAND

Overall, *supply* in the context of scaling up green livelihood initiatives encompasses the elements of environment, sustainability, economic benefits and effective utilisation of the *supply* chain.

**Supply** in the context of scaling up green livelihoods encompasses raw materials, which includes:

- i. **Primary:** Forest, water, soil, earth, fisheries;
- Secondary: Poultry, pickle, food processing, craft, art, clothes;
- iii. Tertiary: Ecotourism, recycling, waste management, green facility maintenance (biogas maintenance), nature walks, ecotourism; and
- iv. Human resources: Availability of sufficient and appropriate human resources for various green livelihood initiatives should be considered as supply.

While *supply* is a critical and primary lever of green livelihood initiatives, *supply* in the context of Big Green has certain specific characteristics which distinguish it from the typical '*supply*' concept.

- Sustainable usage: Including extraction but not limited to it.
- Conflict free: Carrying capacity of natural resources.
- Productive: Income generating and regenerative; both for nature and users.

**Demand** refers to an immediate next buyer concept and for GLIs does not pertain to derived *demand* 

**Components** of *demand* from Big Green perspective are:

- Local markets vs. niche markets;
- Product range;
- Pricing (fair pricing, not skimming pricing; sustainable for maximum impact: consumer friendly to maximise spread and no more a 'luxury', a liveable mass aspiration); and
- Controlling aspect do we have any control on demand or not.

**Constraints** to *demand* from the Big Green perspective are:

- Carrying capacity of natural resources;
- Cultural practices and restrictions; and
- External factors like the global financial environment, policy and political changes.

#### 2. ECOSYSTEM

We define *ecosystem* to be inclusive of facilitative as well as inhibitive factors for scaling up Green Livelihood Initiatives. The *ecosystem* is critical for feasibility and sustainability assessment. Various components of an *ecosystem* in the context of GLI can be listed as: Disaster proof: Rules and regulations: Infrastructure; Supporting institutions; and Competitive scape (DRISC). By ensuring 'Disaster proofness' of all the components, we would be able to make it resilient towards natural calamities. The details of DRISC are given below.

#### a) Rules and regulations

- Directly impacting the domain sector (agriculture, forestry, tourism and the environment).
- ii) Impacting specific initiatives; specific functions of a GLI initiative.
- iii) Multiplicity and overlapping of regulatory regimes:
- Multiplicity driven by agencies;
- Multiplicity driven by location; and
- Multiplicity driven by governance level

**b) Infrastructure** including physical, financial and others (capacity building, etc.).

c) Supporting institutions which include livelihood support agencies for capacity building and research such as BASIX Consulting and Technology Services (ACCESS Development Services (ACCESS) and National Bank for Agriculture and Rural Development (NABARD), formal grant giving institutions and government support agencies.

- d) Competitivescape which includes
  - Number of players
  - Type of players
  - Alternative products
  - State as a player

#### 3. ENABLERS

We have visualised two sets of 'enablers'



Figure 10: Framework design

#### a. Design 'enablers'

- Conceptualisation: The design of the GLI model must have the capacity to upgrade itself to the next level by looping in feedback from current transactions and activities.
- Leaders: All actors responsible for strategic decisions must be in sync and ensure that the vision is felt by all stakeholders.

#### b. Management enabler

- Skill/expertise involves both technical and indigenous skills and knowledge available and needed in the ecosystem.
- Capital includes managing capital and operational expenses.
- Marketing of organisation as well as products/ services through an efficient marketing mix of product, price, promotion and place would increase reach and sustainability of the GLI.
- Technology for scaling up forces us to use technology for transformational purposes and not just as support tool. Technology may be used for reducing drudgery and health hazards, decreasing wastage, adding revenue, increasing dignity of work and not replacing the human resource.

#### **4. OPPORTUNITY**

Opportunity includes scaling up in terms of value or volume of green sustainable livelihood initiatives. We have considered opportunity in a holistic manner – both direct and indirect impact on livelihoods of individuals and pressure on the environment. We have tried to conceptualise opportunity being one that that balances individual gain with collective well-being.

a. Elements of opportunity: A Green livelihood opportunity is a comprehensive concept and encompasses five elements.

- Income: Represents growth in monetary gain of an individual i.e. gain and growth in terms of the Rupee. This can be either through improved income per unit of work or enhancement in units of work or both.
- Employment: Represents employment of the unemployed or under-employed or substitute employment for the relevant section of society with the core being inclusion of more people in the initiative in a meaningful way.
- Sustainable usage of environment: Represents exploitation of natural resources. Not using one's environment in a sustainable way has an opportunity cost in itself. As an initiative scales up it should not exploit the environment unsustainably otherwise the future cost may offset current gains.
- Social Justice and Equity (including gender justice and empowerment of the marginalized): Represents improvement in SOJE: a key variable to explain opportunity in the context of scalable green livelihoods.
- Revenue: In our context, revenue is the direct measure of overall financial gain of the institution or organisation which is linked to a green livelihood initiative.
- b. Measure of opportunity: One of the key concerns of the green champions was to determine if an initiative is scaling up and if it is scaling up, then is it creating the relevant impact. We placed special emphasis on this aspect during all our consultations because various leaders from the field mentioned the need for a proper and relevant metric to measure 'opportunity'.



A small holding farmer, who has recently switched to organic farming, is relieved that at last he has found the means to preserve his land, the only source of food security for his family, and contribute to the generous income for his household. A group of young men in a small village have turned into entrepreneurs. Aggregating farm and forest produce from the local community, they have fashioned the products to cater to conscious urban consumers. The urban consumer, in turn, is happy to be using chemical free green products, with a guarantee of authenticity. Environmentalists see this as a positive step towards creating a balance between resources and needs. Traditionalists are celebrating, because they always knew there would come a time when we have to go back to the roots.

A new green discourse is brewing up. However, it is bound by its environment and ecology facade. It is a common misunderstanding that anything green refers only to trees and plants, the general vegetation. Unfortunately, the measure of green is always in terms of how much foliage or green cover a region has. In addition, any green service or product is considered commercially successful when it has yielded profit. A rag picker or a waste recycler who sorts our biodegradables from plastic or glass is as green as a honey collector employing indigenous techniques to extract honey at the right time of the year with the right amount of humidity, without damaging the process cycle. An urban commuter who prefers to use public transport instead of a private car is as green as a household which maintains a herb garden in its balcony. These may have little or no commercial success, but in the long run they have the highest ecological and economic value.

"The cost of not going green is very big!" This sentiment was shared with us by many during the Big Green journey. Going green is simply not an environment protection activity. It demands commitment at a personal as well as political level. It needs a change in perspective, developing personal habits that are environment friendly, creating an environment where small and medium scale green entrepreneurs can flourish. Economic and social policies need to support these changes.We need to create a balance among the paradigms of green, livelihoods and development.

The international community has devised some mechanisms to curb rampant exploitation of natural resources and check the effects of climate change triggered by industrial activities. Carbon crediting and economic dis-incentivisation has had limited success. Social costs and ecological outlays are still not accounted for. And as always, poor or developing countries shoulder the burden: impeding their economic prosperity. Similarly, national governments not only have policies in place, but they also have the funds (from their national budgets as well as from international funds for mitigation and adaption) and the reach to regulate non-green practices. But again, the pressure of advancing economic growth by all means is very high.

So then how do we go about pushing this green discourse and making it a lived reality? How do we ensure that green does not remain a luxury but a common denominator for measuring growth and prosperity? How do we make a 'favouring-the-rich' development model more socially just and inclusive?

Through Big Green, we have documented and analysed existing Green Livelihood Initiatives through literature survey, internet based research, focus group discussions, field visits, expert consultations and feedback through training workshops. These small units of GLIs are already incubators of ideas on greening livelihoods. We believe that the Big Green Scaling Up Framework will help green champions in successfully scaling up their initiatives in the given ecosystem. The present framework is limited in its scope of only scaling up projects which already have a green component. Furthermore, it is only a guide for interested groups to

scale up their GLIs. It is by no means a list of Do's and Don'ts or a readymade solution for scaling up. It is just a conceptual framework. An additional strategic reflection would be required to develop it further into a model or a theory. Through informal networks and collaborations, green champions will be able to exchange their experiences with regard to greening and scaling up. They would act as multipliers, thereby accelerating the process of scaling up of green initiatives in their regions. We believe all this would work towards creating a more balanced society with ecology, economy and equity as its corner stone.



#### Annexure I: Big Green Regional Consultation

Framework for Scaling up Green Livelihood Initiatives

#### **Voices from the grassroots**

17-19 May 2014, Hotel Pine Valley, Dharamshala

Organised by:

Society For Environment and Rural Awakening (ERA) and Friedrich-Ebert-Stiftung India Office

#### Programme

Saturday, May 17, 2014

Chairperson: Dr. Arun Chandan, ERA

#### 1200 - 1230 Registration

#### 1230 - 1300 Preparation for the information market

Information market is an open exhibition kind of space, where participants put up visual material like brochures, posters, publications, project outlines, photographs etc. related to their work in the field of Green Livelihood. Each organisation will get space to put up their exhibition.

#### 1300 - 1400 Lunch break

#### 1400 - 1415 Welcome and introduction

A short introduction to FES and its Climate Change Project By Damyanty Sridharan

A short introduction to ERA and its work By Dr.Arun Chandan

#### 1415 - 1515 Introduction of the participants

Name, organization, what do you associate with word "Green"

#### 1515 - 1545 What is YLTT?

A short introduction for the participants

By Gururaja Budhya

#### Why Big Green?

Why are green livelihood initiatives the thing of future and why does YLTT think its important

By Sachin Kumar

#### **Methodology of the Project**

Introduction to the programme for the regional consultation

By Mandvi Kulshreshtha

Introduction to the methodology for the BIG GREEN project

By Shailendra Singh Bisht

#### 1545 - 1630 Tea/coffee break

During the tea break, the organizations will present the work they have put up as the information market

#### 1630 - 1800 Open space dialogue

A fishbowl conversation used as open space dialogue will be played out in this session. The idea is to have an open dialogue and develop understanding of the terms used in Green Livelihood Initiatives, like green, upscale, livelihood, common property resource etc. The YLTTians will ask the participants to reflect on these terms based on their experiences in the field.

#### End of day's programme followed by dinner @ 1930 hours

#### Sunday, May 18, 2014

#### 0900 - 1100 Focus Group Discussion

The participants will be divided into three groups. Each group will be hosted by a YLTT member. The participants will be asked to share information from their project to be documented as case study under the BIG GREEN project.

The participants are requested to bring all the documents, brochures, reports (even soft copies for our documentation) for this session.

#### 1100 - 1130 Tea/coffee break

During the tea break, the organisation will present the work they have put up as information market

- **1130 1245** Focus Group Discussion (contd...)
- 1245 1300 Vote of thanks

By Dr. Arun Chandan and Mandvi Kulshreshtha

1300 - 1400 Lunch break

#### Internal FES-YLTT Programme

1400 - 1800 In-depth Interviews

The YLTT will conduct personalized in-depth interview with the partner organization to extract more information about their green livelihood project

Group I: Rajendra Chauhan, SAHARA, Kullu

By Sachin Kumar and Damyanty Sridharan

Group 2: Kulwant Bhuria, Grameen Seva Ashram, Kangra

By Shailendra Singh and Mandvi Kulshreshtha

Group 3: Dr. Arun Chandan, ERA, Kangra

By Gururaja Budhya and Raajeev Rustagi

End of day's programme followed by dinner @ 1930 hours

#### Monday, May 19, 2014

0900 - 1200 Field visit to Grameen Seva Ashram

Kangra Bhawana, Tehsil Palampur, District Kangra, Himachal Pradesh Project: Women SHGs and Organic Farming

1200 - 1330 Transfer to next field visit and lunch

#### 1330 - 1600 Field visit to ERA

Tehsil Khundian, Distt. Kangra Himachal Pradesh

Project Community Forests and Organic Farming

1600 Departure of FES-YLTT team to Delhi

# List of Participants

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# Annexure 2: Big Green Regional Consultation

Framework for Scaling up Green Livelihood Initiatives Voices from the grassroots

07-09 June 2014, Social Development Centre, Ranchi Organised by Friedrich-Ebert-Stiftung India Office

# Programme

#### Saturday, June 07, 2014

# 0930 - 0945 Registration

#### 0945 - 1000 Preparation for the information market

Information market is an open exhibition kind of space, where participants put up visual material like brochures, posters, publications, project outlines, photographs etc. related to their work in the field of Green Livelihood. Each organisation will get space to put up their exhibition.

### 1000 - 1010 Welcome and Introduction

A short introduction to FES and its Climate Change Project

By Mandvi

#### 1010 - 1045 Introduction of the participants

Name, organization, what do you associate with word "Green"

## 1045 - 1115 What is YLTT?

A short introduction for the participants By Sachin Kumar

#### Why Big Green?

Why are green livelihood initiatives the thing of future and why does YLTT think its important

By Sachin Kumar

# 1115 - 1130 Methodology of the project

Introduction to the programme for the regional consultation

#### Introduction to the methodology for the BIG GREEN project

By Shailendra Singh Bisht

## 1130 - 1200 Tea /coffee break: Networking

(During the tea break, the organizations will present the work they have put up as information market)

### 1200 - 1300 Open space dialogue

A fishbowl conversation used as open space dialogue will be played out in this session. The idea is to have an open dialogue and develop understanding of the terms used in Green Livelihood Initiatives, like green, upscale, livelihood, common property resource etc. The YLTTians will ask the participants to reflect on these terms based on their experiences in the field.

#### 1300 - 1400 Lunch break

#### 1400 - 1600 Focus group discussion

The participants will be divided into three groups. Each group will be hosted by a YLTT member. The participants will be asked to share information from their project to be documented as case study under the BIG GREEN project.

The participants are requested to bring all the documents, brochures, reports (even soft copies for our documentation) for this session.

#### 1600 - 1630 Feedback on the day's proceedings and process

Vote of thanks

Tea /coffee break

#### 1630 - 1800 In-depth interviews

The YLTT will conduct personalized in-depth interview with the partner organization to extract more information about their green livelihood project

**Group 1:** Bikash Rath, Regional Center for Development Cooperation (RCDC), Bhubneshwar By Sachin Kumar

, ....

**Group 2:** A K Jham Ghoghardiha Prakhand Swarajya Vikas Sangh (GPSVS), Madhubani By Shailendra Singh

**Group 3:** R. K. Sahoo, Orissa Project & Marketing Development Centre (OPMDC), Cuttack By Mandvi Kulshreshtha

# End of day's programme followed by dinner @ 2000 hours and departure of out-stationed participants

#### Sunday, June 08, 2014

0800 - 0900	In-depth Interviews (contd)
	Group 4: Chitta Ranjan Pani and J.Padmanav Rao, Vasundhara, Bhubneshwar
	By Shailendra Singh and Sachin Kumar

- 0900 1000 Meeting with Mr. Ganesh Reddy at Citizen Foundation Office
- **1000 1300** Field visit to Citizens Foundation Village Patratu, Near Ranchi, Jharkhand

Project: Organic farming techniques in dry areas

- 1300 1400 Transfer to next field visit and lunch
- 1400 1700 Field visit to Nav Bharat Jagriti Kendra

Village Chakla near Ormanjhi Zoo, Ranchi, Jharkhand

Project: Waste paper recycling and vermicomposting

# End of the day's programme

#### Monday, June 09, 2014

1000 - 1300Field visit to Action for Social AdvancementVillage Ambatoli off Getalsud , near Ranchi, Jharkhand

Project: Responsible Crop Initiative

### 1300 - 1500 Transfer back to Ranchi

#### Lunch followed by departure of YLTT team

# List of Participants

Name and Organisation	Address	Contact Details
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# Annexure 3: Big Green Regional Consultation

Framework for Scaling up Green Livelihood Initiatives

# Voices from the grassroots

28-30 June 2014, Hotel Royal Hindu, Coimbatore Organised by Friedrich-Ebert-Stiftung India Office

# Programme

#### Saturday, June 28, 2014

#### 0930 - 0945 Registration

#### 1230 - 1300 Preparation for the information market

Information market is an open exhibition kind of space, where participants put up visual material like brochures, posters, publications, project outlines, photographs etc. related to their work in the field of Green Livelihood. Each organisation will get space to put up their exhibition.

#### 0945 - 0950 Welcome and introduction

A short introduction to FES and its Climate Change Project By Mandvi Kulshreshtha

#### 0950 - 1015 Introduction of the participants

Name, organization, what do you associate with word "Green"

## 1515 - 1545 What is YLTT?

A short introduction for the participants By Gururaja Budhya

#### Why Big Green?

Why are green livelihood initiatives the thing of future and why does YLTT think its important

By Sandeep Kumar

#### **Methodology of the Project**

Introduction to the programme for the regional consultation By Shailendra Singh Bisht

## 1100 - 1115 Tea/coffee break: Networking

During the tea break, the organisations will present the work they have put up as `information market)

#### 1115 - 1300 Open space dialogue

A fishbowl conversation used as open space dialogue will be played out in this session. The idea is to have an open dialogue and develop understanding of the terms used in Green Livelihood Initiatives, like green, upscale, livelihood, common property resource etc. The YLTTians will ask the participants to reflect on these terms based on their experiences in the field.

#### 1400 - 1600 Focus group discussion

The participants will be divided into three groups. Each group will be hosted by a YLTT member. The participants will be asked to share information from their project to be documented as case study under the BIG GREEN project.

The participants are requested to bring all the documents, brochures, reports (even soft copies for our documentation) for this session.

### 1600 - 1630 Feedback on the day's proceedings and process

Vote of thanks

Tea/coffee break

#### 1630 - 1800 In-depth Interviews

The YLTT will conduct personalized in-depth interview with the partner organization to extract more information about their green livelihood project

**Group 1:** Archana Sivaramakrishnan, Keystone Foundation, Nilgiris District By Sandeep Kumar and Divya Bisht

**Group 2:** Mallamma Yalawar, Sabala, Bijapur By Shailendra Singh

**Group 3:** Manu K., Hasiru Hejje, Mysore By Mandvi Kulshreshtha

**Group 4:** Jadegowda Madegowda, Vivekananda Girijana Kalyana Kendra (VGKK), Bangalore By Sachin Kumar

End of day's programme followed by dinner @ 2000 hours and departure of out-stationed participants

Sunday, June 29, 2014

- 1000 1300 Field visit to The Nigiris Education and Research Foundation District Coimbatore, Tamil Nadu Project: Women SHGs and ecotourism
- 1300 1400 Transfer to next field visit and lunch
- 1400 1700 Field visit to Pillur Nadu, Keystone Foundation, Kotagiri Malaivzah Makkal Forest & Agricultural Produce Value Addition Group, Pillur Dam Post, Mettupalayam taluk Project: Agricultural and forest produce

End of the day's programme

Monday, June 30, 2014

Departure of YLTT team to Delhi

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# Annexure 4: Big Green Regional Consultation

Framework for Scaling up Green Livelihood Initiatives

# **Voices from the grassroots**

19 - 21 July 2014, Hotel The Legend Inn, Nagpur Organised byFriedrich-Ebert-Stiftung India Office

# Programme

### Saturday, July 19, 2014

0930 - 0945 Registration

#### 0945 - 1000 Preparation for the information market

Information market is an open exhibition kind of space, where participants put up visual material like brochures, posters, publications, project outlines, photographs etc. related to their work in the field of Green Livelihood. Each organisation will get space to put up their exhibition.

Tea/coffee

#### 1000 - 1010 Welcome and introduction

A short introduction to FES and its Climate Change Project By Sachin Kumar

#### 1010 - 1045 Introduction of the participants

Name, organization, what do you associate with word "Green"

#### 1045 - 1115 What is YLTT?

A short introduction for the participants By Sachin Kumar

#### Why Big Green?

Why are green livelihood initiatives the thing of future and why does YLTT think its important

By Sandeep Kumar

### 1115 - 1130 Methodology of the Project

Introduction to the programme for the regional consultation By Shailendra Singh Bisht

## 1150 - 1300 Open space dialogue

A fishbowl conversation used as open space dialogue will be played out in this session. The idea is to have an open dialogue and develop understanding of the terms used in Green Livelihood Initiatives, like green, upscale, livelihood, common property resource etc. The YLTTians will ask the participants to reflect on these terms based on their experiences in the field.

#### 1300 - 1400 Lunch Break

#### 1400 - 1600 Focus group discussion

The participants will be divided into three groups. Each group will be hosted by a YLTT member. The participants will be asked to share information from their project to be documented as case study under the BIG GREEN project.

The participants are requested to bring all the documents, brochures, reports (even soft copies for our documentation) for this session.

#### 1600 - 1630 Feedback on the day's proceedings and process

Vote of thanks

Tea/coffee Break

### 1630 - 1800 In-depth Interviews

The YLTT will conduct personalized an in-depth interview with the partner organization to extract more information about their green livelihood project

**Group 1:** Sanjay Karkare, Assistant Director, Bombay Natural History Society, Nagpur, Maharashtra

By Sandeep Kumar

**Group 2:** Gunwant Vaidya, Association of Women Awareness and Rural Development (AWARD), Nagbhid, Distt Chandrapur

By Rajiv Rustagi

#### Group 3

By Gururaja Budhya

**Group 4:** Nilesh Heda, Samvardhan, District Washim By Shailendra Singh Bisht

**Group 5:** Rahul Bais, Swarajya Mitra, Amravati By Sachin Kumar

End of day's programme followed by dinner @ 2000 hours and departure of out-stationed participants

Sunday, July 20, 2014

1000 - 1300 Brainstorming	session on	UPSCALING	Framework
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Scaling up parameters

Enablers

- 1300 1400 Lunch break
- 1400 1700 Brainstorming session (contd...)

Timeframe and plan of action

#### End of the day's programme

Monday, July 21, 2014

#### 0730 - 1800 Field visit to Tadoba National Park

Village Tadoba, Near Nagpur, Maharashtra

Project: BNHS Forest watchers and guides, bio-gas plants

#### **Departure of YLTT Team Members**

# List of Participants

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# Annexure 5: Big Green Regional Consultation

Framework for Scaling up Green Livelihood Initiatives

# **Voices from the grassroots**

02-04 August 2014, Presbyterian Church of India, Shillong Organised by Martin Luther Christian University (MLCU), Shillong Citizens Foundation, Shillong Friedrich-Ebert-Stiftung India Office

# Programme

### Saturday, August 02, 2014

0900 - 0915 Registration

#### 0915 - 0930 Preparation for the information market

Information market is an open exhibition kind of space, where participants put up visual material like brochures, posters, publications, project outlines, photographs etc. related to their work in the field of Green Livelihood. Each organisation will get space to put up their exhibition.

Tea/coffee

#### 0930 - 0945 Welcome and introduction

A short introduction to FES and its Climate Change Project By Felix Schmidt

A short introduction to MLCU By Dr. Glenn Christo

A short introduction to Citizen's Foundation By Subashish Chakraborty

#### 1010 - 1045 Introduction of the participants

Name, organization, what do you associate with word "Green"

# 1045 - 1115 What is YLTT?

A short introduction for the participants By Mandvi Kulshreshtha

#### Why Big Green?

Why are green livelihood initiatives the thing of future and why does YLTT think its important By Sachin Kumar

#### 1115 - 1130 Methodology of the Project

Introduction to the programme for the regional consultation By Shailendra Singh Bisht

#### 1100 - 1130 Tea/coffee break

#### 1150 - 1300 Open space dialogue

A fishbowl conversation used as open space dialogue will be played out in this session. The idea is to have an open dialogue and develop understanding of the terms used in Green

Livelihood Initiatives, like green, upscale, livelihood, common property resource etc.

The YLTTians will ask the participants to reflect on these terms based on their experiences in the field.

#### 1300 - 1400 Lunch break

#### 1400 - 1600 Focus group discussion

The participants will be divided into three groups. Each group will be hosted by a YLTT member. The participants will be asked to share information from their project to be documented as case study under the BIG GREEN project.

The participants are requested to bring all the documents, brochures, reports (even soft copies for our documentation) for this session.

#### 1600 - 1630 Feedback on the day's proceedings and process

Vote of thanks

Tea/coffee break

#### 1630 - 1800 In-depth Interviews

The YLTT will conduct personalized in-depth interview with the partner organization to extract more information about their green livelihood project

**Group 1:** Nafisa Hussain, Drishti Foundation, Nagaon By Sachin Kumar

**Group 2:** Meban Nongrum and Vojteck Dlonhy, Worldview Impact India, Shillong By Shailendra Singh

## End of day's programme followed by dinner @ 2000 hours and departure of out-stationed participants

#### Sunday, August 03, 2014

1000 - 1300 Field visit I: Village Mawsmai, Sohra, Meghalaya

Project: Rat hole coal mining

- 1300 1400 Transfer to next field visit and lunch
- 1400 1800Field visit to Sustainable Tourism Society Village Mawphlang, East KhasiHill District, Meghalaya

Project: Women SHGs, Eco-tourism, Sacred Groves

#### End of the day's programme

#### Monday, August 04, 2014

1000 - 1300 Field visit to Bethany Society Shillong, Meghalaya

Project: Sustainable Livelihood for Persons with Disabilities

# 1300 - 1500 Lunch followed by departure of YLTT team

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# Annexure 6: Big Green Regional Consultation

Framework for Scaling up Green Livelihood Initiatives

# **Voices from the grassroots**

30 August - 01 September 2014, Astha Training Centre, Udaipur Organised by Astha Sansthan, Udaipur

Friedrich-Ebert-Stiftung India Office

# Programme

#### Saturday, August 30, 2014

## 0900 - 0915 Registration

#### 0915 - 0930 Preparation for the information market

Information market is an open exhibition kind of space, where participants put up visual material like brochures, posters, publications, project outlines, photographs etc. related to their work in the field of Green Livelihood. Each organisation will get space to put up their exhibition.

Tea/coffee

#### 0930 - 0945 Welcome and introduction

A short introduction to FES and its Climate Change Project By Mandvi Kulshreshtha

A short introduction to Astha Sansthan By Ashwini Paliwal

0945 - 1030 Introduction of the participants

Name, organization, what do you associate with word "Green"

#### 1030 - 1100 What is YLTT?

A short introduction for the participants By By Gururaja Budhya

#### Why Big Green?

Why are green livelihood initiatives the thing of future and why does YLTT think its important

By Sachin Kumar

#### Methodology of the project

Introduction to the programme for the regional consultation Introduction to the methodology for the BIG GREEN project By Shailendra Singh Bisht

#### 1100 - 1130 Tea/coffee break

## 1130 - 1300 Open space dialogue

A fishbowl conversation used as open space dialogue will be played out in this session. The idea is to have an open dialogue and develop understanding of the terms used in Green Livelihood Initiatives, like green, upscale, livelihood, common property resource etc. The YLTTians will ask the participants to reflect on these terms based on their experiences in the field.

1300 - 1400 Lunch break

#### **1400 - 1600** Focus droup discussion

The participants will be divided into three groups. Each group will be hosted by a YLTT member. The participants will be asked to share information from their project to be documented as case study under the BIG GREEN project.

The participants are requested to bring all the documents, brochures, reports (even soft copies for our documentation) for this session.

## 1600 - 1630 Feedback on the day's proceedings and process

Vote of thanks

Tea/coffee break

#### 1630 - 1800 In-depth Interviews

The YLTT will conduct personalized in-depth interview with the partner organization to extract more information about their green livelihood project

**Group 1:** Jagdish K. Purohit, Society for Watershed Development, Udaipur By Sachin Kumar

#### Group 2

End of day's programme followed by dinner @ 2000 hours and departure of out-stationed participants

Sunday, August 31, 2014

1000 - 1300	Field visit to Samarthak Samiti
	Post Devla, Tehsil Kotda Distt. Udaipur, Rajasthan
	Project: Honey processing centre (operated by Adivasi Mahila SHGs)
1300 - 1400	Lunch and transfer to hotel
1400 - 2000	Brainstorming on process documentation and UPSCALE framework
End of the da	y's programme
Monday, Sept	ember 01, 2014
1000 - 1300	Field visit to Sadhana, Seva Mandir
	Village Kharol, Udaipur, Rajasthan
	Project:Women handicraft enterprises
1300 - 1400	Transfer to next field visit and lunch
1400 - 1630	Field visit to Jagran Jan Vikas Samiti

Post-Vali, Via-Kurabar, Tehsil - Girwa, Udaipur, Rajasthan

Project: Traditional System of Medicine for Community Health and Livelihood Security

**Departure of YLTT team** 

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# Annexure 7: Big Green National Consultation

Framework for Scaling up Green Livelihood Initiatives Voices from the grassroots

01 November 2014, ICFAI Business School (IBS), Hyderabad Organised by ICFAI Business School (IBS), Hyderabad Friedrich-Ebert-Stiftung India Office

# **Programme**

#### Saturday, November 01, 2014

- 0830 0900 Registration
- 0900 1000 Welcome Address

Dr. J Mahender Reddy, Vice Chancellor, IFHE Hyderabad

#### Welcome Remarks

A short introduction to FES and its Climate Change Project

By Damyanty Sridharan, Senior Adviser, Friedrich-Ebert-Stiftung, India

#### What is YLTT?

A short introduction for the participants

By Gururaja Budhya, YLTT

#### **BIG GREEN: A visual journey**

A short documentary/ presentation on rationale behind Big Green, methodology of the project and learnings from BGRCs

By YLTT Team

#### Chairperson's Remarks: Green Drive, Ecology and Economy

Dr.Anil Prakash Joshi, Himalayan Environmental Studies and Conservation Organisation, Dehradun

### SETTING THE AGENDA FOR UPSCALING

# 1000 - 1100 Key Note Address

Scaling Up Green Livelihood Initiatives Prof. K V Raju, Director, Development Management Institute, Patna

#### Framework for Up scaling GLIs

A short presentation on parameters and factors for Up scaling

**Presentation of Broad Hypothesis from Big Green Regional Consultation** A broad assessment of key issues and concerns generated during the six regional consultations

By Sandeep Kumar, YLTT Member

#### 1100 - 1130 Tea/coffee break

During the break, the participants will be invited to look at Reports from six Regional Consultations presented in poster format (a poster for each of RCs). A YLTT member will be present at the poster stall for clarification etc.

# **Thematic Sessions**

'Framework for Up Scaling' presents seven ENABLERS which facilitate different stages of Up Scaling of a project. In the parallel sessions, the Panel will deliberate on these ENABLERS

#### Each Panel will consist of

- a) A YLTT member
- b) An academician
- c) A representative from the  $\mathsf{BGRC}$
- d) A theme expert- cum- practitioner

The audience will divide themselves into two groups

1130 - 1330	Parallel Session 01	Parallel Sessi	ion 02
Enabler I:	<b>IT Function and Infrastructure</b> Aparna Bhatnagar Jojo Mathew George G V Muralidharan Shailendra Singh Bisht Dr Ratnaja Gogula	Enabler II:	Human Resource and Leadership Dr K V Raju Damyanty Sridharan Mandvi Kulshreshtha K Mohan Krishna Augustus Suting Dr Praveen Srivastava
Venue:	Lecture Theatre 'M'	Venue:	Lecture Theatre 'N'
1330 - 1430	Lunch break		
1430 - 1630	Parallel Session 03	Parallel Sessi	on 04
Enabler III: Venue:	Market and Regulations Dr Pinaki Pattnaik Chitta Ranjan Pani Ganesh Purohit Dr K V Raju Shailendra Singh Bisht Dr Shylajan C S Lecture Theatre 'M'	Enabler IV:	Finance Dr N Sridharan Subir Jha Sandeep Kumar Jha Sachin Kumar Dr Ravi Kumar Jain Lecture Theatre 'N'
venue:	Lecture i neatre imi	Venue:	Lecture Theatre 'N'

**VALEDICTORY SESSION** 

1700 - 1800	Reports from the Parallel Sessions
	Harnessing India's Productive Potential Through Renewables and Jobs
	Jit S Banerjee, Just Jobs Network
Valedictory F	Remarks
	Dr. N Sridharan, Director, School of Planning and Architecture, Vijaywada
Vote of Than	ks

Dr Venu Gopal Rao, Area Coordinator, Marketing and Strategy, IBS Hyderabad

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# Annexure 8: Big Green Multi-stakeholder Consultation Bringing Scale to Green Livelihood Initiatives

12 October 2015, India International Centre Annexe, New Delhi Organised by Friedrich-Ebert-Stiftung, India Office

# Programme

Monday, Octo	ober 12, 2015
0900 - 0930	Registration
INAUGURA	LSESSION
0930 - 1030	Welcome address
	A short introduction to FES and its Climate Change Project By Damyanty Sridharan, Senior Adviser, Friedrich-Ebert-Stiftung, India
	Introductory remarks
	Big Green: Opportunities presented by Green Livelihood Initiatives in Climate Change Mitigation - A short introduction for the participants By Sachin Kumar
	Key note address
	Socially and ecologically sustainable: Innovative green economy By Vijay Mahajan, Dean, Institute of Livelihood Research and Training, Hyderabad
1030 - 1045	Tea/coffee break
	During the break, the participants will be invited to look at posters from six Regional Consultations.
1045 - 1100	Don't Miss the Green Growth Bus!!! By Marc Saxer, Resident Representative, Friedrich-Ebert-Stiftung, India
THE BIG GR	EEN FRAMEWORK
1100 - 1200	BIG GREEN: A visual journey
	A short documentary on the Big Green project
	Framework for Up scaling GLIs
	A short presentation on parameters and factors for Scaling Up By Shailendra Singh Blsht
	Implementability of framework
	'Framework for Scaling Up' presents four components with varied functions during the project cycle of a GLI.
	In the panel discussions, the Panel will deliberate on these components.
	Each Panel will consist of:
	a) Big Green Team member as moderator;
	b) A representative from the Regional Consultation;
	c) Discussant One: Industry; and
	d) Discussant Two: Social Sector or government or academic
	Each panelists will speak for 5-7 minutes. This will be followed by a Q/A Session

- -

# 1200 - 1300 **Panel I - Supply Demand Dynamics** The "Why" question: there is demand and there are supply sources. Supply of resources is an important consideration for any Green Livelihood Initiative. Amongst other, the carrying capacity of natural resources is a critical factor. On the demand side, major challenges include penetration of these products into local, regional markets and sustaining the demand **On the panel:** a) Big Green Rep - Dr. Arun Chandan, Society for Environment and Rural Awakening (ERA), Distt. Kangra, Himachal Pradesh b) Discussant - Nitin Sukh, Group Executive Vice President, YES Institute - YES BANK Ltd. c) Discussant - Dr. Shylajan C S, ICFAI Business School, Hyderabad 1300 - 1400 Lunch break 1400 - 1500 Panel II - Ecosystem The "When" question: conducive ecosystem to ensure supply meets demand, it can be facilitative as well as inhibitive. What all comprise an ecosystem - the PESTLE factors (political, economic, social, technological, legal and environmental) On the panel: a) Big Green Rep - Arvind Kankirad, CEO, Greenza Producer Company Ltd., Nagpur b) Discussant - Prof. Vishwa Ballabh, Professor (Economics) and Chairperson (Center for Rural Management), XLRI, Jamshedpur c) Discussant - Mini Govindan, Fellow, Green Growth Division, TERI, New Delhi 1500 - 1600 **Panel III - Enablers** The "How": necessary enablers to create and sustain this ecosystem. The enablers will help in leveraging ecosystem and are the bridging mechanism between supply and demand side. **On the panel:** a) Big Green Rep - Adv. Bandya Sane, Khoj, Distt. Amravati b) Discussant - Vijay Vardhan, Operations Manager, ITC - Social Investments Programme, Kolkata c) Discussant - Dr. Murali Kallur, Senior Programme Officer, International Development Research Centre, New Delhi 1600 - 1630 Tea/coffee break VALEDICTORY SESSION 1630 - 1700 Experiences from Just Job Network Policy, Climate Change and Green Jobs Sabina Dewan, Executive Director, Just Jobs Network, New Delhi I

#### **Valedictory Remarks**

Sharada Nayak, Executive Director, Education Resources Centre Trust, New Delhi

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# Annexure 9: Big Green Training Workshops Bringing Scale to Green Livelihood Initiatives

10-11 October 2015 New Delhi Organised by Friedrich-Ebert-Stiftung, India Office

Day 01

20-21 November 2015 Kolkata

# **Programme**

Day 01		
0900 - 0930	Registration	
	Pre-workshop Questionnaire	
0930 - 1100	Welcome address	
	FES and Climate Change Initiative a	and introduction to the Training Team
	By Mandvi Kulshreshtha	
	Welcome remarks	
	The Big Green Initiative	By Shailendra Singh Bisht
	BIG GREEN: A visual Journey	A short documentary on Big Green
	Introduction of the participants and expectations from the	Name, organisation,What I am - What I would like to be (pictorial)
	Training Workshop	
	About the Training Workshop	Contents, Methodology and Administrative Notes By Sachin Kumar

#### 1100 - 1130 Tea/coffee break

All training sessions will be interactive and participatory in nature. The content of sessions will be explained with help of visual aid. Reading material and handouts for various exercises will be provided by the trainers. The participants are encouraged to engage actively.

## 1130 - 1300 Training Session One - Big Green: A Paradigm Shift

(Traditionally, environment and livelihood are seen as competing forces. Though there have been sporadic Green Livelihood Initiatives (GLIs) which combine environment and livelihood in a sustainable manner, the size of intervention and impact is limited. The need of the hour is to bring these small and limited green initiatives to the center of developmental discourse which aims at aligning social-economic and environmental imperatives. By doing so, not only a fine balance between these two entities can be created, a new approach to sustainable development can be achieved)

Content Input

Analysis of Caselets

Discussion and Q/A

1300 - 1400 Lunch break

# 1400 - 1530 Training Session Two - Scaling Up Enablers

(Enablers are devices to bridge the two sides (supply and demand), a bridging mechanism. The enablers look different at different level of scaling up. There are Design enablers (help in understanding ecosystem and leveraging ecosystem) and Management enabler (requirements for bridging the two sides like expertise / skill, technology, capital - the technical know how).

**Content Input** 

**Analysis of Caselets** 

Discussion and Q/A

- 1530 1600 Tea/coffee break
- 1600 1730 Training Session Three Scaling Up Enablers Presentation from Group Work Discussion and Q/A

#### **DAY 02**

0900 - 0930	Recap of Day One
	Participants put down two most important learnings of Day One on cards
0930 - 1100	Training Session Four - Ecosystem
	(How to create and sustain an ecosystem that helps meet demand with supply in way that would make the initiative scalable? Inputs from consultations reveal the key elements of necessary and facilitative ecosystem are - leadership, regulation, policies, capital, technology and human resource)
-	Content Input
-	Analysis of Caselets
-	Discussion and Q/A
1100 - 1130	Tea/coffee break

## 1130 - 1300 Training Session Five - Demand and Supply

(Green livelihood is a primarily supply side phenomena. Supply is a fundamental limiting factor due to the carrying capacity of natural resources. At the same time, there is no dearth of demand for green products and services and there is enough supply to sustain a large mass based on green livelihood)

**Content Input** 

**Analysis of Caselets** 

**Discussion and Q/A** 

# 1300 - 1400 Lunch break

#### 1400 - 1530 Training Session Six - The Conceptual Model

(The Scale Up Framework has four main components - Demand and Supply, Ecosytem, Enablers. While Demand, Supply and Ecosystem exist, Enablers are the key contributions from Scale Up Framework)

**Content Input** 

**Analysis of Caselets** 

**Discussion and Q/A** 

**Preparation of Action Plan** 

- 1530 1600 Tea / Coffee Break
- 1600 1730 Evaluation and Feedback Feedback form Flash Feedback Observations

End of programme

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